

# WSCA Discount Percent

Company Name	TESSCO Incorporated
Contact Name	Kristina Lewis
Contact Email	bid@tessco.com

Vendors must list the top three sellers in each category for both Manufacturer and After Market Items

Item	Manufacturer/Brand	Length of Warranty	WSCA Discount Percent	Aftermarket/Brand	Length of Warranty	WSCA Discount Percent
Netbook/Tablet Devices						
Blue Tooth	Motorola	1-Year	10%	Plantronics	1-Year	10%
	Samsung	1-Year	30%	Jabra	1-Year	10%
	LG	1-Year	20%	Aliph	1-Year	10%
Memory Cards	Kingston	1-Year	30%			
	Sandisk	5-Year	30%			
	Transcend	Limited Lifetime	30%			
Car Chargers	Motorola	1-Year	15%	Wireless Solutions	Limited Lifetime	15%
	Samsung	1-Year	15%	Zipcord	1-Year	5%
	Blackberry	1-Year	35%	Frogz	30 Day	25%
Batteries	Motorola	1-Year	15%	Kensington	2-Years	20%
	Samsung	1-Year	10%	Pantech	1-Year	20%
	HTC	1-Year	15%	Seidio	1-Year	10%
Travel Chargers	Motorola	1-Year	15%	Wireless Solutions	Limited Lifetime	15%
	Samsung	1-Year	15%	Ventev	Limited Lifetime	20%
	HTC	1-Year	30%			
Leather Cases	Motorola	1-Year	10%	Wireless Solutions	Limited Lifetime	15%
	Blackberry	1-Year	15%	Body Glove	1-Year	15%
	HTC	1-Year	30%			
Holsters	Motorola	1-Year	30%	Wireless Solutions	Limited Lifetime	15%
	Blackberry	1-Year	35%	Seidio	1-Year	10%
	HTC	1-Year	30%			



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WSCA Percentage Discount for Items/manufacturers not listed above		Percentage Discount for Employee Purchases for Items/manufacturers not listed above			
Manufacturer	Item	Discount Percent	Manufacturer	Item	Discount Percent
Alipih	All other product	10%	Alipih	All other product	10%
Blackberry	All other product	15%	Blackberry	All other product	15%
Bodyguard	All other product	10%	Bodyguard	All other product	10%
Bracketron	All other product	2%	Bracketron	All other product	2%
Bury	All other product	15%	Bury	All other product	15%
Case-Mate	All other product	10%	Case-Mate	All other product	10%
Fellowes	All other product	5%	Fellowes	All other product	5%
Griffin	All other product	15%	Griffin	All other product	15%
HTC	All other product	15%	HTC	All other product	15%
ifrogz	All other product	20%	ifrogz	All other product	20%
Invisible Gadget Guard	All other product	20%	Invisible Gadget Guard	All other product	20%
Jabra	All other product	10%	Jabra	All other product	10%
Kingston	All other product	1%	Kingston	All other product	1%
Laird	All other product	15%	Laird	All other product	15%
Larsen	All other product	20%	Larsen	All other product	20%
LG	All other product	10%	LG	All other product	10%
Motorola	All other product	5%	Motorola	All other product	5%
Otterbox	All other product	10%	Otterbox	All other product	10%
Panavise	All other product	20%	Panavise	All other product	20%
Pantech	All other product	10%	Pantech	All other product	10%
Parrot	All other product	20%	Parrot	All other product	20%
PCTEL/Maxrad	All other product	10%	PCTEL/Maxrad	All other product	10%
Plantronics	All other product	10%	Plantronics	All other product	10%
Samsung	All other product	10%	Samsung	All other product	10%
Seidio	All other product	5%	Seidio	All other product	5%
Targus	All other product	20%	Targus	All other product	20%
Ten One Design	All other product	20%	Ten One Design	All other product	20%
Transcend	All other product	20%	Transcend	All other product	20%
Ventev	All other product	15%	Ventev	All other product	15%
Wireless Solutions	All other product	5%	Wireless Solutions	All other product	5%
Zipcord	All other product	20%	Zipcord	All other product	20%
Belkin	All other product	2%	Belkin	All other product	2%
Blueant	All other product	20%	Blueant	All other product	20%
dreamGEAR	All other product	10%	dreamGEAR	All other product	10%
JWIN Electronics	All products	2%	JWIN Electronics	All products	2%
OnCore	All products	15%	OnCore	All products	15%
Wilson Electronics	All products		Wilson Electronics	All products	