

State of Washington Pricing and Ordering Information

Effective Date: February 14, 2012

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|-------------------------------------|--|------------------------|----------|
| Contract Number: | 01611 (Replaces 11504) | Commodity Code: | 5840 |
| Contract Title: | WSCA Police Radar, Lidar Parts and Accessories | | |
| Purpose: | Update the Kustom Signals portion of the pricing adding volume discounts | | |
| Original Award Date: | 10/20/2011 | | |
| Current Term: | 10/31/11 | Through: | 10/30/13 |
| Scope of Contract: | This contract is awarded to MULTIPLE Contractor(s). | | |
| Primary User(s): | Participating Members of the Western States Contracting Alliance(WSCA) as well as Washington State Patrol, County, City and Tribal Police agencies | | |
| For Use By: | General use: All participating members of WSCA , All Washington State Agencies, Political Subdivisions of Washington and Oregon State, Qualified Non-profit Corporations, Materials Management Center, Participating Institutions of Higher Education (College and Universities, Community and Technical Colleges). | | |
| Awarded Contractors: | Applied Concepts, Inc. Decatur Electronics, Inc. Kustom Signals, Inc. MPH Industries, Inc. Laser Technology Digital Ally | | |
| Products/Services Available: | Support the current installation of Police Traffic Radar Equipment and Components that conform to the National Highway Traffic Safety Administration (NHTSA) "Model Performance Specification for Police Traffic Radar Devices." | | |
| Ordering Information: | See page 2 Note III | | |
| Ordering Procedures: | See page 2 Note II | | |
| Term Worth: | \$6,340.000 | | |

NOTES:

- I. Best Buy: The following provision applies to mandatory use contracts only. This contract is subject to RCW 43.19.190(2) & RCW 43.19.1905(7): which authorizes state agencies to purchase materials, supplies, services, and equipment of equal quantity and quality to those on state contract from non-contract suppliers. Provided that an agency subsequently notifies the Office of State Procurement (OSP) State Procurement Officer (SPO) that the pricing is less costly for such goods or services than the price from the state contractor.

If the non-contract supplier's pricing is less, the state contractor shall be given the opportunity by the state agency to at least meet the non-contractor's price. If the state contractor cannot meet the price, then the state agency may purchase the item(s) from the non-contract supplier, document the transactions on the appropriate form developed by OSP and forwarded to the SPO administering the state contract. (Reference General Authorities document)

If a lower price can be identified on a repeated basis, the state reserves the right to renegotiate the pricing structure of this agreement. In the event such negotiations fail, the state reserves the right to delete such item(s) from the contract.

- II. State Agencies: Submit Order directly to Contractor for processing. Political Subdivisions: Submit orders directly to Contractor referencing State of Washington contract number. If you are unsure of your status in the State Purchasing Cooperative call (360) 902-7415.
- III. Only authorized purchasers included in the State of Washington Purchasing Cooperative (WSPC) and State of Oregon Cooperative Purchasing Program (DASCPP/ORCPP) listings published and updated periodically by OSP and DAS may purchase from this contract. It is the contractor's responsibility to verify membership of these organizations prior to processing orders received under this contract. A list of Washington members is available at: <https://fortress.wa.gov/ga/apps/coop/Default.aspx>, and a list of the Oregon members is available at: <http://www.oregon.gov/DAS/SSD/SPO/docs/orcpp-member-list.pdf>. Contractors shall not process state contract orders from unauthorized users.
- IV. Contract Terms: This Document includes by reference all terms and conditions published in the original IFB, including Standard Terms and Conditions, and Definitions, included in the Competitive Procurement Standards published by OSP (as Amended).



CONTRACTOR INFORMATION

| | | |
|--|---|-----------------------|
| Contractor: | Applied Concepts, Inc. 2609 Technology Dr Plano TX 75074-7467 | |
| Contract Administration: | Primary Contact | Alternate Contact |
| | Name: Jack Beck | Jan Achilles |
| | Phone: (800) 782-5537 ext 143 | (800) 782-5537 ex 191 |
| | Fax: (972) 398-3781 | (972) 398-3781 |
| E-mail: Jack01@stalkerradar.com | jana@stalkerradar.com | |
| Customer Service/Order Placement: | Primary Contact | Alternate Contact |
| | Name: Donna Russell | |
| | Phone: (800) 782-5537 ext 103 | |
| | Fax: (972) 398-3781 | |
| E-mail: donnar@stalkerradar.com | | |
| Contract Pricing: | Pricing is 10% Discount off Manufacturer's Parts Price List Pricing is 10% Discount off Manufacturer's Accessories Price List Additional Qty. Discount: | |
| Contractor's Website: | http://www.stalkerradar.com | |
| Federal ID No.: | 75-1544925 | |
| Payment/Order Placement Address: | Applied Concepts, Inc. 2609 Technology Dr Plano TX 75074-7467 | |
| Credit Card Acceptance: | American Express, Discover, MasterCard, VISA | |
| Minimum Orders: | None | |
| Delivery Time: | 10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders | |
| Payment Terms: | Net 30 Days | |
| Shipping Destination: | Freight on Board (FOB) Destination | |
| Freight: | Prepaid and Included | |

PRODUCTS PRICE SCHEDULE

Police Radar –Stalker Basic (See: http://www.stalkerradar.com/law_basic.shtml)

| Part # | Part | Description/Configuration | Contract Price |
|-------------|----------------------|--|----------------|
| 801-0006-00 | Stalker Basic K Band | Stalker Basic K-Band Mover can be handheld or mounted on the included dash mount for moving mode. The package includes an IR Remote with LED backlight, two removable/rechargeable batteries, battery charger, tuning forks, certificate, manual, and carrying case. | \$1217.00 |

Police Radar Stalker Dual SL – (See: http://www.stalkerradar.com/law_dual.shtml)

| Part # | Part | Description/Configuration | Contract Price |
|-------------|-------------------------|---|----------------|
| N/A | Stalker Dual SL K Band | Not Applicable | \$2128.00 |
| 805-0022-00 | Stalker Dual SL KA Band | Stalker Dual SL includes automatic same lane patrol speed detection (eliminates patrol faster/slower button), two Ka-Band antennas, detachable display*, IR remote with LED backlight, target lock, fastest opposite lane target detection, CAN/VSS cable with power and VSS detection from the car's ODB2 diagnostic port, tuning forks, certificates, and a standard set of cables and mounts suitable for most installations. * requires optional cable 155-2211-00 | \$2128.00 |

Police Radar – The Stalker DSR (See: http://www.stalkerradar.com/law_dsr.shtml)

| Part # | Part | Description/Configuration | Contract Price |
|-------------|--------------------------|--|----------------|
| 806-0022-00 | Stalker Dual DSR KA Band | Stalker Dual DSR (Directional Radar) includes automatic same lane patrol speed detection (eliminates patrol faster/slower button), two Ka-Band antennas, detachable display* with target direction indicators, IR remote with LED backlight, target lock, fastest target and fastest lock (Opp and Same), target lock annunciator (large and fastest targets), CAN/VSS cable with power and VSS detection from the car's ODB2 diagnostic port, tuning forks, certificates, and a standard set of cables and mounts suitable for most installations. * requires optional cable 155-2211-00 | \$2866.00 |

Police Radar – The Stalker DSR 2X (See: http://www.stalkerradar.com/law_2x.shtml)

| Part # | Part | Description/Configuration | Contract Price |
|-------------|------------------------|---|----------------|
| 807-0001-00 | Stalker DSR 2X KA Band | Stalker DSR 2X (Directional Radar) includes simultaneous front/rear target speed display, two Ka-Band antennas, detachable display* with 5 speed windows and target direction indicators, IR remote with LED backlight, target lock, fastest target and fastest lock (Opp and Same), target lock annunciator (large and fastest targets), | \$3030.00 |

| | | | |
|--|--|---|--|
| | | CAN/VSS cable with power and VSS detection from the car's ODB2 diagnostic port, tuning forks, certificates, and a standard set of cables and mounts suitable for most installations. * requires optional cable 155-2211-00 | |
|--|--|---|--|

Police Radar – The Stalker II SDR (See: http://www.stalkerradar.com/law_stalkerII.shtml)

| Part # | Part | Description/Configuration | Contract Price |
|-------------|------------------------|--|----------------|
| 803-0005-00 | Stalker II SDR KA Band | Stalker II SDR (Directional Radar) Ka-Band Stationary. The display includes target directional indicators. The package includes a cigarette plug power cable, two removable/rechargeable battery handles, battery charger, tuning forks, certificate, manual, and carrying case. | \$1405.00 |

Police Radar – The Stalker II MDR (See: http://www.stalkerradar.com/law_stalkerII.shtml)

| Part # | Part | Description/Configuration | Contract Price |
|-------------|------------------------|---|----------------|
| 803-0002-00 | Stalker II MDR KA Band | Stalker II MDR (Directional Radar) Ka-Band Mover can be handheld or mounted on the included dash mount for moving mode. The display includes target directional indicators. The package includes an IR Remote with LED backlight, CAN/VSS cable with power and VSS detection from the car's ODB2 diagnostic port, one removable/rechargeable battery handle, battery charger, tuning forks, certificate, manual, and carrying case. | \$2251.00 |

Police Radar – The Stalker Patrol

| Part # | Part | Description/Configuration | Contract Price |
|-------------|-----------------------|---|----------------|
| 809-0002-00 | Stalker Patrol K Band | Stalker Patrol includes two K-Band antennas, LCD display, IR remote with LED backlight, target lock, fastest opposite lane target detection, CAN/VSS cable with power and VSS detection from the car's ODB2 diagnostic port, tuning forks, certificates, and a standard set of cables and mounts suitable for most installations. | \$1395.00 |

Police LIDAR– The Stalker LR (See: http://www.stalkerradar.com/lidar_lr.shtml)

| Part # | Part | Description/Configuration | Contract Price |
|-------------|------------------|---|----------------|
| 808-0011-00 | Stalker LIDAR LR | Stalker LIDAR LR (C-Package) includes two removable/rechargeable battery handles, battery charger, manual and soft padded carrying bag. | \$2495.00 |

PARTS & ACCESSORIES PRICE SCHEDULE

| Parts and Accessories | Discount off List price |
|-----------------------|-------------------------|
| ALL | 10% |

Extra Manuals

| Part # | Part | Description | Contract Price |
|---------------|--------------|---------------------|-----------------------|
| | Extra Manual | Operator's Manual | N/C |
| | Extra Manual | Installation Manual | N/C |
| | Extra Manual | Service Manual | N/C |



CONTRACTOR INFORMATION

| | | |
|--|---|---|
| Contractor: | Decatur Electronics, Inc. 3433 East Wood Street Phoenix, AZ 85040 | |
| Contract Administration: | Primary Contact | |
| | Name: | Krista Abercrombie |
| | Phone: | (800) 428-4315 |
| | Fax: | (602) 621-4200 |
| | Alternate Contact | |
| | E-mail: | krista.abercrombie@soncellna.com |
| | | kirk.caputa@soncellna.com |
| Customer Service/Order Placement: | Primary Contact | |
| | Name: | Krista Abercrombie |
| | Phone: | (800) 428-4315 |
| | Fax: | (602) 621-4200 |
| | Alternate Contact | |
| | E-mail: | krista.abercrombie@soncellna.com |
| | | kirk.caputa@soncellna.com |
| Contract Pricing: | Pricing is 25% Discount off Manufacturer's Suggested Retail Price List Additional Qty. Discount: | |
| Contractor's Website: | http://www.decaturelectronics.com/ | |
| Federal ID No.: | 37-1089661 | |
| Payment/Order Placement Address: | Decatur Electronics, Inc. 3433 East Wood Street Phoenix, AZ 85040 Attn: Krista Abercrombie | Payment: Decatur Electronics, Inc. 750 B Street, Suite 2610 San Diego, CA 92101 Attn: Luisa Currasco |
| Credit Card Acceptance: | American Express, MasterCard, VISA | |
| Minimum Orders: | None | |
| Delivery Time: | 10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders | |
| Payment Terms: | Net 30 Days | |
| Shipping Destination: | Freight on Board (FOB) Destination | |
| Freight: | Prepaid and Included | |

PRODUCTS PRICE SCHEDULE

Traffic Radar (See: <http://www.decaturelectronics.com/content/police-radar>)

| Manufacturer | Model | Description/Configuration | Contract Price |
|---------------------|---|---|----------------|
| Decatur Electronics | Genesis Handheld Directional™ | http://www.decaturelectronics.com/content/dash-mounted-radar | \$645.00 |
| Decatur Electronics | Genesis II Select™ Traffic Safety Radar System (Dual) K Band | http://www.decaturelectronics.com/content/dash-mounted-radar | \$1775.00 |
| Decatur Electronics | Genesis II Select™ Traffic Safety Radar System (Dual) KA Band | http://www.decaturelectronics.com/content/dash-mounted-radar | \$1775.00 |
| Decatur Electronics | Genesis II Select™ Directional Traffic Safety Radar System (Dual) | http://www.decaturelectronics.com/content/dash-mounted-radar | \$1,995.00 |
| Decatur Electronics | Genesis II Select Harley Davidson | http://www.decaturelectronics.com/content/dash-mounted-radar | \$2695.00 |
| Decatur Electronics | Scout Battery Operated Handheld Radar | http://www.decaturelectronics.com/content/scout-handheld-radar | \$995.00 |

Extra Manuals

| Part # | Part | Description | Contract Price |
|--------|--------------|---------------------|----------------|
| | Extra Manual | Operator's Manual | N/C |
| | Extra Manual | Installation Manual | N/C |
| | Extra Manual | Service Manual | N/C |

PARTS & ACCESSORIES PRICE SCHEDULE

| Parts and Accessories | Discount off List price |
|-----------------------|-------------------------|
| ALL | 25% |

CONTRACTOR INFORMATION

| | | | |
|---|--|--|-------------------|
| Contractor: | Kustom Signals, Inc. 9652 Loiret Boulevard Lenexa KS 66219 | | |
| Contract Administration: | | Primary Contact | Alternate Contact |
| | Name: | Mary Beiriger | |
| | Phone: | (800) 852-1270 Ext. 3107 | |
| | Fax: | (913) 492-1703 | |
| | E-mail: | mbeiriger@kustomsignals.com | |
| Customer Service/Order Placement: See <u>Embedded Regional Contact list for the contact person in your region.</u> | Regional Contact information  Kustom Signals Regional contact list.pdf | | |
| Contract Pricing: | Pricing is 20% Discount off Manufacturer's Price List dated 05/06. Additional Qty. Discount: see price sheets | | |
| Contractor's Website: | http://www.kustomsignals.com/ | | |
| Federal ID No.: | 43-1757730 | | |
| Payment/Order Placement Address: | Billing Will Be From | Payments Sent To | |
| | Kustom Signals, Inc. 1010 W Chestnut St Chanute KS 66720 | Kustom Signals, Inc. PO Box 411882 Kansas City MO 64141-1882 | |
| Orders To Be Sent To: | Same as Contractor Address | | |
| Credit Card Acceptance: | MasterCard, VISA | | |
| Minimum Orders: | None | | |
| Delivery Time: | 10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders | | |
| Payment Terms: | Net 30 Days | | |
| Shipping Destination: | Freight on Board (FOB) Destination | | |
| Freight: | Prepaid and Included | | |

Kustom Signals, Inc.

| Manufacturer | Model | Description/Configuration | Contract Price (1-10 units) | Contract Price (11+ units) | Contract Price (50 + units) |
|---------------------|-----------------------------|--|------------------------------------|-----------------------------------|------------------------------------|
| Kustom Signals | Eagle II | Eagle II radar includes a single Ka-band antenna, TruTrak with vehicle speed sensor to monitor the patrol speedometer and direct the DSP to search for the patrol speed around the vehicle's known speed, SMART Patrol Search that virtually eliminates patrol speed combining and shadowing, the choice between a wired or wireless remote, and a two-year warranty. Optional upgrades and accessories are available. Furthermore, a discount is available for purchases of 11 or more units. Find additional information at http://www.kustomsignals.com/index.php/mradar/eagle-family MODEL # 36 | \$1345.00 | \$1285.00 | N/A |
| Kustom Signals | Golden Eagle II | Golden Eagle II radar includes a single Ka-band antenna, TruTrak with vehicle speed sensor to monitor the patrol speedometer and direct the DSP to search for the patrol speed around the vehicle's known speed, SMART Patrol Search that virtually eliminates patrol speed combining and shadowing, fastest vehicle mode, same direction mode, stopwatch mode, the choice between a wired or wireless remote, and a two-year warranty. Optional upgrades and accessories are available. Furthermore, a discount is available for purchases of 11 or more units. Find additional information at http://www.kustomsignals.com/index.php/mradar/eagle-family MODEL # 54 | \$1873.00 | \$1787.00 | N/A |
| Kustom Signals | Directional Golden Eagle II | Directional Golden Eagle II radar includes a single Ka-band antenna, TruTrak with vehicle speed sensor to monitor the patrol speedometer and direct the DSP to search for the patrol speed around the vehicle's known speed, SMART Patrol Search that virtually eliminates patrol speed combining and shadowing, fastest vehicle mode, same direction mode, stopwatch mode, directional mode, the choice between a wired or wireless remote, and a two-year warranty. Optional upgrades and accessories are available. Furthermore, a discount is available for purchases of 11 or more units. Find additional information at http://www.kustomsignals.com/index.php/mradar/eagle-family MODEL #825 | \$2240.00 | \$2139.00 | N/A |
| Kustom Signals | Falcon HR | Falcon HR is a hand-held radar that includes a K-band antenna, stationary operation, direction sensing/selection, fastest vehicle mode, an LCD graphical display, LED backlight to adjust to ambient light, simple push button user interface, and a two-year warranty. Optional upgrades and accessories are available. Furthermore, a discount is available for purchases of 11 or more units. Find additional information at http://www.kustomsignals.com/index.php/mradar/falcon MODEL #7000 | \$707.00 | \$673.00 | N/A |
| Kustom Signals | Talon II | Talon II is a hand-held radar that includes a Ka-band antenna, stationary operation, digital signal processing to identify all signals, target speed lock, digital range control, audio control, RF hold, internal circuit test and a two-year | \$1039.00 | 987.00 | N/A |

| | | | | | |
|----------------|--------------------|---|------------|-----------|-----------|
| | | warranty. Optional upgrades and accessories are available. Furthermore, a discount is available for purchases of 11 or more units. Find additional information at http://www.kustomsignals.com/index.php/mradar/talon-radar-series MODEL # 1600 | | | |
| Kustom Signals | Directional Talon | Directional Talon II is a hand-held radar that includes a Ka-band antenna, stationary operation, digital signal processing to identify all signals, target speed lock, digital range control, audio control, RF hold, internal circuit test, TruTrak speedometer input, SMART patrol search, harmonic detection, patrol speed blank, same direction mode, fastest vehicle mode and a two-year warranty. Optional upgrades and accessories are available. Furthermore, a discount is available for purchases of 11 or more units. Find additional information at http://www.kustomsignals.com/index.php/mradar/talon-radar-series MODEL #1670 | \$1,360.00 | \$1289.00 | N/A |
| Kustom Signals | Raptor RP-1 K-Band | Raptor RP-1 includes a single K-band antenna, directional mode, DuraTrak to quickly acquire targets at great range, TruTrak with automatic mode switching, SMART patrol search, LCD graphical display with full text messaging, automatic or manual LED backlight adjustment, innovative day/night display for better visibility, choice of wired or wireless remote and a two-year warranty. Optional upgrades and accessories are available. Furthermore, a discount is available for purchases of 11 or more units. Find additional information at http://www.kustomsignals.com/index.php/mradar/raptor-rp-1 MODEL # 830 | \$1,136.00 | \$1084.00 | N/A |
| Kustom Signals | Raptor RP-1Ka-Band | Raptor RP-1 includes a single Ka-band antenna, directional mode, DuraTrak to quickly acquire targets at great range, TruTrak with automatic mode switching, SMART patrol search, LCD graphical display with full text messaging, automatic or manual LED backlight adjustment, innovative day/night display for better visibility, choice of wired or wireless remote and a two-year warranty. Optional upgrades and accessories are available. Furthermore, a discount is available for purchases of 11 or more units. Find additional information at http://www.kustomsignals.com/index.php/mradar/raptor-rp-1 MODEL # 846 | \$1,612.00 | \$1536.00 | \$1435.14 |
| Kustom Signals | Laser Cam II | LaserCam II combines the ProLaser III with a digital camera for photo evidence. The unit can be used as a handheld or tripod-mounted. By placing the target reticule directly on the intended for precise target identification, LaserCam II can be used in highly congested areas. The unit provides photo evidence. The vehicle's speed, target reticule, and time of infraction are captured on the digital image. The date, officer's name, and location can be added with a laptop. A two-year warranty is included. Optional upgrades and accessories are available. Furthermore, a discount is available for purchases of 11 or more units. | \$6,378.00 | \$6073.00 | N/A |

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|----------------|---------------|---|------------|-----------|-----|
| | | Find additional information at http://www.kustomsignals.com MODEL #1761 | | | |
| Kustom Signals | ProLaser® III | ProLaser III includes a pistol-style ergonomic grip, a range of 10 feet to 6000 feet, target specific identification, continuous tracking history, simple push button user interface, LCD active matrix graphical display, side-by-side lenses for superb balance, selectable direction mode and a two-year warranty. Optional upgrades and accessories are available. Furthermore, a discount is available for purchases of 11 or more units. Find additional information at http://www.kustomsignals.com/index.php/mlaser/pro-laser-iii MODEL # 1725 | \$2,988.00 | \$2848.00 | N/A |
| Kustom Signals | Pro-Lite+ | ProLite Plus is a binocular-style laser that includes two (2) AA batteries, continuous tracking history, lanyard, simple push button user interface, LCD active matrix display, selectable direction mode, stopwatch mode, inclement weather mode and a two-year warranty. Optional upgrades and accessories are available. Furthermore, a discount is available for purchases of 11 or more units. Find additional information at http://www.kustomsignals.com/index.php/mlaser/pro-lite MODEL # 1780 | \$1,938.00 | \$1843.00 | N/A |
| Kustom Signals | ProLaser 4 | ProLaser 4 includes a pistol-style ergonomic grip (Hogue® Cobblestone over-sleeve grip and proportioned finger grooves), a range of 10 feet to 8000 feet, four (4) AA batteries, simple user interface with one touch controls, high contrast OLED graphical display, speed and range in HUD, event record in internal memory and a two-year warranty. Optional upgrades and accessories are available. Furthermore, a discount is available for purchases of 11 or more units. Find additional information at http://www.kustomsignals.com/index.php/mlaser/prolaser-4 MODEL # 2000 | \$3,616.00 | \$3446.00 | N/A |

PARTS & ACCESSORIES DISCOUNTS

| | | |
|---|------|------|
| Manufacturer's <u>Parts Discount</u> | 20 % | 20 % |
| Manufacturer <u>Kustom Signals, Inc.</u> | | |
| Manufacturer's <u>Accessories Discount</u> | 20 % | 20 % |
| Manufacturer <u>Kustom Signals, Inc.</u> | | |



CONTRACTOR INFORMATION

| | | |
|--|---|--|
| Contractor: | MPH Industries, Inc. 316 E 9 th St Owensboro KY 42303 | |
| Contract Administration: | Primary Contact | |
| | Name: | Eric Ruud |
| | Phone: | (888) 689-9222 Ext. 398 |
| | Fax: | (270) 685-6288 |
| | Alternate Contact | |
| | | Brian Stafford |
| | | (866) 629-9256 |
| | E-mail: | elruud@mphindustries.com |
| | | bestafford@mphindustries.com |
| Customer Service/Order Placement: | Primary Contact | |
| | Name: | Jill Hayden |
| | Phone: | (888) 689-9222 Ext. 421 |
| | Fax: | (270) 685-6288 |
| | Alternate Contact | |
| | | |
| | E-mail: | jahayden@mphindustries.com |
| Contract Pricing: | Pricing is 20% Discount off Manufacturer's Parts Price List dated 01/01/06 Pricing is 10% Discount off Manufacturer's Accessories Price List dated 01/01/06 Additional Qty. Discount: | |
| Contractor's Website: | http://www.mphindustries.com | |
| Federal ID No.: | 61-1205274 | |
| Payment/Order Placement Address: | Billing Will Be From | Payments Sent To |
| | MPH Industries, Inc. 316 E 9 th St Owensboro KY 42303 | MPH Industries, Inc. 2090 Reliable Pkwy Chicago IL 60686 |
| Orders To Be Sent To: | Same as Contractor Address | |
| Credit Card Acceptance: | MasterCard, VISA | |
| Minimum Orders: | None | |
| Delivery Time: | 10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders | |
| Payment Terms: | Net 30 Days | |
| Shipping Destination: | Freight on Board (FOB) Destination | |
| Freight: | Prepaid and Included | |

PRODUCTS PRICE SCHEDULE

Moving Radar - BEE III™ (See: http://www.mphindustries.com/products_home/moving_bee3.html)

| Manufacturer | Model | Description/Configuration | Contract Price |
|---|---|---|----------------|
| MPH Industries | BEE III™ Directional Radar – 1 Antenna K Band | Separable Display, 1 K band Waterproof Antenna, Wireless Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Direction Sensing, Direction Selection, Automatic Same-Direction, Fastest Mode, POP Mode (defeats radar detectors), Stop-Watch Mode, Highway/City Mode, Track-Through Speed Lock, 2 Year Warranty. | \$1,449.00 |
| MPH Industries | BEE III™ Directional Radar – 1 Antennas Ka Band | Separable Display, 1 Ka band Waterproof Antennas, Wireless Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Direction Sensing, Direction Selection, Automatic Same-Direction, Fastest Mode, POP Mode (defeats radar detectors), Stop-Watch Mode, Highway/City Mode, Track-Through Speed Lock, 2 Year Warranty. | \$1,399.00 |
| Frequently ordered options for the Bee III | | | |
| MPH Industries | Rear K band antenna kit for Bee III | | \$550.00 |
| MPH Industries | Rear KA band antenna kit for Bee III | | \$500.00 |
| MPH Industries | Bee III Motorcycle Option | | \$315.00 |
| MPH Industries | Speedometer interface option (CAN or VSS) | | \$100.00 |

Moving Radar – Python® Series III (See: http://www.mphindustries.com/products_home/python_III_radar.html)

| Manufacturer | Model | Description/Configuration | Contract Price |
|--|--|---|----------------|
| MPH Industries | Python® Series III – 1 Antenna (X Band) | Display/Counting Unit, 1 X band Weatherproof Antenna, Wired Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Digital Signal Processing, Stationary and Moving-Opposite Direction Software, City/Highway Mode, Track-Through Speed Lock, 2 Year Warranty. | \$1,225.00 |
| MPH Industries | Python® Series III – 1 Antenna (K Band) | Display/Counting Unit, 1 K band Antenna, Wired Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Digital Signal Processing, Stationary and Moving-Opposite Direction Software, City/Highway Mode, Track-Through Speed Lock, 2 Year Warranty. | \$825.00 |
| MPH Industries | Python® Series III – 1 Antenna (Ka Band) | Display/Counting Unit, 1 Ka band Antenna, Wired Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Digital Signal Processing, Stationary and Moving-Opposite Direction Software, City/Highway Mode, Track-Through Speed Lock, 2 Year Warranty. | \$1,175.00 |
| Frequently Ordered options for the Python III | | | |
| MPH Industries | Rear X band antenna kit for Python III | | \$500.00 |
| MPH Industries | Rear K band antenna kit for Python III | | \$270.00 |

| | | | |
|----------------|--|--|----------|
| MPH Industries | Rear KA band antenna kit for Python III | | \$370.00 |
| MPH Industries | Fastest and same direction modes for K or Ka band Python III | | \$129.00 |

Moving Radar Enforcer (See: www.mphindustries.com/products/enforcer)

| Manufacturer | Model | Description/Configuration | Contract Price |
|----------------|---|--|----------------|
| MPH Industries | Enforcer® – 1 Antenna K Band | Separable Display, Choice of 1 K band Waterproof Antenna, Choice of Wired or Wireless Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Manual Same-Direction, Fastest Mode, POP Mode (defeats radar detectors) Stop-Watch Mode, Highway/City Mode, Track-Through Speed Lock, 2 Year Warranty. | \$1,397.00 |
| MPH Industries | Enforcer® – 21Antennas Ka Band | Separable Display, KA band Waterproof Antenna, Choice of Wired or Wireless Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Manual Same-Direction, Fastest Mode, POP Mode (defeats radar detectors) Stop-Watch Mode, Highway/City Mode, Track-Through Speed Lock, 2 Year Warranty. | \$1,299.00 |
| | Frequently ordered options for the Enforcer | | |
| MPH Industries | Rear K band antenna kit for Enforcer | | \$550.00 |
| MPH Industries | Rear KA band antenna kit for Enforcer | | \$390.00 |
| MPH Industries | Enforcer Motorcycle Option | | \$300.00 |
| MPH Industries | Speedometer interface option (CAN or VSS) | | \$100.00 |

Moving Radar – Ranger EZ (See: www.mphindustries.com/products/ranger)

| Manufacturer | Model | Description/Configuration | Contract Price |
|----------------|--|---|----------------|
| MPH Industries | Ranger EZ Single Antenna | Separable Display, 1 Waterproof Antenna, Wireless Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Target Distance (Range) Measurement, SafetyZone Officer Safety Alert, Automatic Same-Direction, Fastest Mode, Stop-Watch Mode, Highway/City Mode, Track-Through Speed Lock, CAN/VSS interface, 3 Year Warranty. | \$1845.00 |
| | Frequently ordered options for the Ranger EZ | | |
| MPH Industries | Rear K band antenna kit for Ranger EZ | | \$500.00 |
| MPH Industries | Ranger EZ Motorcycle Option | | \$320.00 |
| MPH Industries | Speedometer interface option (CAN or VSS) | | included |

Moving/Handheld Radar – Speedgun® (See: www.mphindustries.com/products/speedgun)

| Manufacturer | Model | Description/Configuration | Contract Price |
|----------------|--|--|----------------|
| MPH Industries | Speedgun® (Hand-Held or Dash-Mount) K Band | Display/Counting Unit, Wireless Remote/Handle, Universal Dash Mount, Tuning Forks, Instruction Manual and Carrying Case. Features: 3 Window Display, Fastest Target Mode, Manual Same-Direction Mode, Digital Signal Processing, Handle Serves as a Wireless Remote Control, Track-Through Speed Lock, 2 Year Warranty. | \$1,220.00 |
| MPH Industries | Z-25™ Stationary Handheld (Corded) | Display/Counting Unit with Handle, Tuning Fork, | \$770.00 |

| | Power) K Band | Instruction Manual and Carrying Case. Features: POP Mode (defeats radar detectors), Fastest Mode, 2 Window Display, Track-Through Speed Lock, Voice Confirmation of Key Action, 2 Year Warranty. | |
|---------------------|--|---|-----------------------|
| Manufacturer | Model | Description/Configuration | Contract Price |
| MPH Industries | Z-35™ Stationary Handheld (Corded Power) | Display/Counting Unit, 2 Rechargeable Battery Handles, Charging Stand, Tuning Fork, Instruction Manual and Carrying Case. Features: POP Mode (defeats radar detectors), Fastest Mode, 2 Window Display, Track-Through Speed Lock, Voice Confirmation of Key Action, 2 Year Warranty. | \$1062.00 |

LIDAR – SpeedLaser® (Manufactured by Laser Atlanta®) (See: www.mphindustries.com/products/speedlaserr)

| Manufacturer | Model | Description/Configuration | Contract Price |
|---------------------|--|---|-----------------------|
| Laser Atlanta | SpeedLaser® Model S (Rechargeable Battery Power) | Laser, Rechargeable Handle with Tripod Thread, Standard Charger, Auto Coiled Power Cable, Carrying Bag and Instruction Manual. Features: Jammer Detector, works well in rain, snow and through windshield, outstanding range, Heads-Up Display (HUD), Display Target Options, expandable for use in Accident Mapping, 1 Year Warranty. | \$1,799.00 |
| Laser Atlanta | SpeedLaser® Model R (Rechargeable Battery Power) | Laser, Rechargeable Handle with Tripod Thread, Standard Charger, Auto Coiled Power Cable, Carrying Bag and Instruction Manual. Features: Ruggedized Housing, Jammer Detector, works well in rain, snow and through windshield, outstanding range, Heads-Up Display (HUD), Display Target Options, expandable for use in Accident Mapping, 1 Year Warranty. | \$2,519.00 |
| Laser Atlanta | SpeedLaser® Model B | | \$1,799.00 |
| Laser Atlanta | SpeedLaser® Model T | | \$2,159.00 |

Extra Manuals

| Part # | Part | Description | MSRP |
|---------------|--------------|---------------------|-------------|
| | Extra Manual | Operator’s Manual | N/C |
| | Extra Manual | Installation Manual | N/C |
| | Extra Manual | Service Manual | N/C |

| PARTS & ACCESSORIES DISCOUNTS | | |
|---|------|------|
| Manufacturer’s <u>Parts Discount</u> | 10 % | 10 % |
| Manufacturer <u>MPH Industries & Laser Atlanta.</u> | | |
| Manufacturer’s <u>Accessories Discount</u> | 10% | 10 % |
| Manufacturer <u>MPH Industries & Laser Atlanta</u> | | |

CONTRACTOR INFORMATION

| | | | |
|--|--|---|-------------------|
| Contractor: | Laser Technology Inc. 7070 S. Tucson Way Centennial, CO 80112 | | |
| Contract Administration: | | Primary Contact | Alternate Contact |
| | Name: | Cheri Lucero | |
| | Phone: | 303.649.1000 Ext 175 | |
| | Fax: | 800.280.6113 Ext 175 | |
| | E-mail: | Clucero@lasertech.com | |
| Customer Service/Order Placement: | | Primary Contact | Alternate Contact |
| | Name: | Cheri Lucero | |
| | Phone: | 303.649.1000 Ext 175 | |
| | Fax: | 800.280.6113 Ext 175 | |
| | E-mail: | Clucero@lasertech.com | |
| Contract Pricing: | Pricing is 0% Discount off Manufacturer's Parts Price List Pricing is 15% Discount off Manufacturer's Accessories Price List Additional Qty. Discount: | | |
| Contractor's Website: | http://www.lasertech.com/Speed-Enforcement-Measurement.aspx | | |
| Federal ID No.: | 84-0970494 | | |
| Payment/Order Placement Address: | Billing Will Be From | Payments Sent To | |
| | Laser Technology Inc. 7070 S. Tucson Way Centennial, CO 80112 | Laser Technology Inc. 7070 S. Tucson Way Centennial, CO 80112 | |
| Orders To Be Sent To: | Same as Contractor Address | | |
| Credit Card Acceptance: | MasterCard, VISA, AMEX | | |
| Minimum Orders: | None | | |
| Delivery Time: | 10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders | | |
| Payment Terms: | Net 30 Days | | |
| Shipping Destination: | Freight on Board (FOB) Destination | | |
| Freight: | Prepaid and Included | | |

Laser Technology

| Manufacturer | Model | Description/Configuration | Contract Price |
|------------------|----------------------------|--|----------------|
| Laser Technology | LTI 20/20 TruCam | <p>All in one, laser based photo/video speed measurement instrument that collects and stores a complete chain of video evidence on a secure SD card for both speeding and tailgating, along with a high-resolution image that identifies the vehicle make, model and license plate number. TruViewer backend software allows you to view and print violation.</p> <p>http://www.lasertech.com/TruCAM-Laser-Speed-Gun.aspx</p> | \$4,995.00 |
| Laser Technology | LTI 20/20 TruSpeed | <p>The TruSpeed laser is one of the most economical and reliable laser speed devices in the world. It has a lightweight, ergonomic design that has a simple six button menu structure for simple operation. It offers pinpoint, single-vehicle targeting in multilane traffic as well as a 2000ft range, is water resistant and has a laser jammer detect notification all powered by (2) C cell batteries.</p> <p>http://www.lasertech.com/TruSpeed-Laser-Speed-Gun.aspx</p> | \$1,695.00 |
| Laser Technology | LTI 20/20 TruSpeed S | <p>The TruSpeed S possesses state-of-the-art technology, a simple point and shoot laser that can fit in the palm of your hand. Binocular-style design, less than 1 lb, rugged exterior, tactile grips, 7X scope, All-weather proof, all powered by (1) CR123A battery. Includes TruSpeed S, Carrying Case, Neck Strap, Eyepiece Cover, CR 123 A Batteries (quantity 2) and Manual.</p> <p>http://www.lasertech.com/TruSpeed-Laser-Speed-Gun.aspx</p> | \$1,295.00 |
| Laser Technology | LTI 20/20 Ultralyte 100 LR | <p>The Ultralyte 100 LR is the most durable laser on the market today. It has a extruded aluminum housing which has superior resistance to drop, falls and inclement weather. The 100LR has a maximum range of 3280ft, Red-dot scope with in-scope display of speed and range, Carrying Case, RS232 serial port, shoulder rest, all powered by (2) C cell alkaline batteries.</p> <p>http://www.lasertech.com/UltraLyte-Laser-Speed-Guns.aspx</p> | \$2,995.00 |

| | | | |
|------------------|----------------------------|---|------------|
| Laser Technology | LTI 20/20 Ultralyte 200 LR | The equivalent of the Ultralyte 100 LR the 200LR speed laser also allows you to map a crime collecting slope, horizontal distance and vertical distance in addition to having a maximum range of 3280ft, Red-dot scope with in-scope display of speed and range, Carrying Case, RS232 serial port, shoulder rest, all powered by (2) C cell batteries. http://www.lasertech.com/UltraLyte-Laser-Speed-Guns.aspx | \$3,495.00 |
| Laser Technology | LTI 20/20 Ultralyte LR B | The LR B is the simplest of the Ultralyte generation. It offers all the durability and ruggedness but has an easy 6 button interface to configure the laser. The LRB's maximum range is 3280ft and comes with a 2x magnified Red-dot scope, Carrying Case, RS232 serial port, shoulder rest, all powered by (2) C cell alkaline batteries. http://www.lasertech.com/UltraLyte-Laser-Speed-Guns.aspx | \$2,595.00 |

| PARTS & ACCESSORIES DISCOUNTS | | |
|---|--|------|
| Manufacturer's <u>Parts Discount</u> | | N/A |
| Manufacturer Laser Technology. | | |
| Manufacturer's <u>Accessories Discount</u> | | 15 % |
| Manufacturer Laser Technology. | | |

CONTRACTOR INFORMATION

| | | | |
|--|--|--|---------------------------------|
| Contractor: | Digital Ally Inc. 7311 W. 130 th Street STE 170 Overland Park, KS 66213 | | |
| Contract Administration: | | Primary Contact | Alternate Contact |
| | Name: | Digital Ally Inside Sales | Kent Bruce (WA, OR, AK, ID, MT) |
| | Phone: | 913.814.7774 or 800.440.4947 | 360.886.9410 or 800.440.4947 |
| | Fax: | 913.814.7775 | 360.886.9411 |
| | E-mail: | sales@digitalallyinc.com | kdbco@comcast.net |
| Customer Service/Order Placement: | | Primary Contact | Alternate Contact |
| | Name: | Digital Ally Inside Sales | |
| | Phone: | 913.814.7774 or 800.440.4947 | |
| | Fax: | 913.814.7775 | |
| | E-mail: | sales@digitalallyinc.com | |
| Contract Pricing: | Pricing is 0% Discount off Manufacturer's Parts Price List Pricing is 15% Discount off Manufacturer's Accessories Price List Additional Qty. Discount: | | |
| Contractor's Website: | http://www.digitalallyinc.com | | |
| Federal ID No.: | 20-0064269 | | |
| Payment/Order Placement Address: | Billing Will Be From | Payments Sent To | |
| | Digital Ally Inc. 7311 W. 130 th Street STE 170 Overland Park, KS 66213 | Digital Ally Inc. PO Box 411099 Kansas City MO 64141-1099 | |
| Orders To Be Sent To: | Same as Contractor Address | | |
| Credit Card Acceptance: | MasterCard, VISA, AMEX | | |
| Minimum Orders: | None | | |
| Delivery Time: | 10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders | | |
| Payment Terms: | Net 30 Days | | |
| Shipping Destination: | Freight on Board (FOB) Destination | | |
| Freight: | Prepaid and Included | | |

Digital Ally

| Manufacturer | Model | Description/Configuration | Contract Price |
|-----------------|-----------|---|----------------|
| DragonEye Tech. | LaserAlly | <p>Laser Ally LIDAR Speed Guns are ruggedized for heavy use and waterproof for harsh environmental conditions. This smaller, lighter, better balanced gun eliminates user fatigue with a weight of only 2.5 lbs. With a detection range up to 6000 ft. you can cut through heavy traffic, read speeds through the latest jammers, and acquire your target in .3 seconds. The true color 1:1 head-up display offers a unique obstruction mode reading through trees, fences, guide wires, glass, rain, snow, and fog. Operate up to 32 hours on 2 C-cells (optional rechargeable batteries are available). The Laser Ally LIDAR Speed Gun comes with a heavy duty carrying case, operations manual, quick start guide, certification, and a standard 1 year warranty.</p> <p>http://www.digitalallyinc.com/speed-guns.html</p> | \$2,495.00 |

| PARTS & ACCESSORIES DISCOUNTS | | |
|---|--|-----|
| Manufacturer's <u>Parts Discount</u> Manufacturer: DragonEyeTechnology. | | N/A |
| Manufacturer's <u>Accessories Discount</u> Manufacturer: DragonEyeTechnology. | | 5 % |